# Maria Figueroa-Armijos, PhD

## Associate Professor of Entrepreneurship EDHEC Business School Paris & Lille

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## **EDUCATION**

2013	<b>PhD</b> , Public Policy, University of Missouri-Columbia, USA Focus: Entrepreneurship
	Dissertation: Three Essays on Entrepreneurship & Regional Economic Development
2009	MSc, Applied Economics, University of Missouri-Columbia, USA Minor: International Development Thesis: Adapting to Climate Change in the Bolivian Highlands
2004	<b>BSc</b> (Honors), Sustainable Agriculture and Natural Resource Management, EARTH University, Costa Rica Entrepreneurial project: ENFICORO – Organic Farm to Table

## LEADERSHIP EXPERIENCE

2020-2021	Academic Director, MSc in Entrepreneurship and Innovation, EDHEC Business School, France  Led the curricular transformation to achieve national accreditation
2017-2019	Academic Director, MSc in Sustainability Management, Kogod School of Business, American University, Washington, DC, USA Awarded the Page Grand Prize for Best Sustainability Curriculum in a Business School

## ACADEMIC EXPERIENCE

2020-present	Associate Professor of Entrepreneurship, EDHEC Business School, France
2015-2019	Affiliated Research Faculty, Veloric Center for Entrepreneurship, Washington, DC, USA
2015-2018	Senior Research Fellow, Schar School of Policy, George Mason University, Washington, DC, USA
2015-2019	Assistant Professor of Management, Kogod School of Business, American University, Washington, DC, USA
2013-2015	Assistant Professor of Economics, College of Business, Lehigh University, USA

## **RESEARCH INTERESTS**

Entrepreneurship, Business Ethics, Social Responsibility Women's Entrepreneurship, Entrepreneurial Finance, Entrepreneurship Policy

#### \*Denotes equal authorship

- 1. Banks, G., Rasmussen, L.M., Tonidandel, S., Pollack, J.M., Hausfeld, M.M., Williams, C., Albritton, B.H., **Figueroa-Armijos, M**., et al. (2025). Women's and men's authorship experiences: A prospective meta-analysis. *Journal of Management*, *51*(4), 1273-1287. 10.1177/01492063251315701
- da Motta Veiga, S.P., Figueroa-Armijos, M., & Clark, B.B. (2023). Seeming ethical makes you attractive: Unraveling how ethical perceptions of AI in hiring impacts organizational innovativeness and attractiveness. *Journal of Business Ethics*, 186(1), 199-216. 10.1007/s10551-023-05380-6

#### 2025 Syntec Conseil FNEGE Academic Prize for Management Research

- 3. **Figueroa-Armijos, M.,** Clark, B.B., & da Motta Veiga, S.P. (2023). Ethical perceptions of AI in hiring and organizational trust: The role of performance expectancy and social influence. *Journal of Business Ethics*, *186*(1), 179-197. 10.1007/s10551-022-05166-2
- 4. da Motta Veiga, S.P., & **Figueroa-Armijos**, **M.** (2022). Considering artificial intelligence in hiring for cybervetting purposes. *Industrial and Organizational Psychology*, *15*, 354-356. 10.1017/iop.2022.54
- 5. **Figueroa-Armijos**, **M.**, & Berns, J.P. (2022). Vulnerable populations and individual social responsibility in prosocial crowdfunding: Does the framing matter for female and rural entrepreneurs? *Journal of Business Ethics*, 177(2), 377-394. 10.1007/s10551-020-04712-0

#### 2022 Honor Roll of Responsible Research in Business and Management

- Javadian, G., Figueroa-Armijos, M., Gupta, V., Modarresi, M., & Dobratz, C. (2021). Does it pay to act feminine? A cross-cultural study of gender stereotype endorsement and cognitive legitimacy of new ventures. *International Journal of Gender and Entrepreneurship*, 13(4), 330-352. 10.1108/IJGE-07-2020-0092
- 7. Berns, J.P., **Figueroa-Armijos, M.**, da Motta Veiga, S.P., & Dunne, T. (2020). Dynamics of lending-based prosocial crowdfunding: Using a social responsibility lens. *Journal of Business Ethics*, *161*(1), 169-185. 10.1007/s10551-018-3932-0
- 8. **Figueroa-Armijos**, **M**. (2019). Does Public entrepreneurial financing contribute to territorial servitization in manufacturing and KIBS in the US? *Regional Studies*, *53*(3), 341-355. 10.1080/00343404.2018.1554900
- 9. **Figueroa-Armijos, M.**, & Valdivia, C. (2017). Sustainable innovation to cope with climate change and market variability in the Bolivian Highlands. *Innovation and Development*, 7(1), 17-35. 10.1080/2157930X.2017.1281210
- 10. **Figueroa-Armijos, M.**, & Johnson, T.G. (2016). Entrepreneurship policy and economic growth, solution or delusion? Evidence from a state initiative. *Small Business Economics*, 47(4), 1033-1047. DOI: https://link.springer.com/article/10.1007/s11187-016-9750-9

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- 11. **Figueroa-Armijos, M.**, & Johnson, T.G. (2013). Entrepreneurship in rural America across typologies, gender and motivation. *Journal of Developmental Entrepreneurship*, 18(2). DOI: 10.1142/S1084946713500143
- 12. **Figueroa-Armijos, M.**, Dabson, D., & Johnson, T.G. (2012). Rural entrepreneurship in a time of recession. *Entrepreneurship Research Journal*, 2(1). 10.2202/2157-5665.1044
  - Attracted regional media attention (interviews): KOMU-TV News 08/09/2012, KBIA 91.3 FM radio 08/01/2012, KCUR 89.3 FM radio 08/14/2012, and Columbia Daily Tribune newspaper 08/04/2012. Also cited in other popular media and blogs.
- 13. **Figueroa-Armijos, M.**, Alvarado, I., & French, J. (2005). Description and analysis of the transformation of the horticulture supply system in the supermarket sector of Costa Rica. *Tierra Tropical: Sostenibilidad, Ambiente y Sociedad*, *I*(1).

#### **BOOK CHAPTERS**

- 1. **Figueroa-Armijos, M.** & Valdivia, C. (Forthcoming). Entrepreneurship and enterprise development in new settlement communities: Insights for Latino entrepreneurship policy in times of change. In Melchor Duran, I.L., & Villegas, A. (Eds.), *Entrepreneurial Ecosystems Builders: Understudied Contexts and Concepts*. Emerald Publishing.
- Figueroa-Armijos, M. (2021). Business model innovation for a circular economy: Adapting to create value. In Jakobsen, S., Lauvås, T., Quatraro, F., Rasmussen, E., & Steinmo M. (Eds) Research Handbook on Innovation for a Circular Economy. Edward Elgar Publishing. ISBN: 9781800373082
- 3. **Figueroa-Armijos**, **M.**, & Valdivia, C. (2013). Market access and resilience in the Bolivian Highlands (In Spanish). In Elizabeth Jimenez (Ed.), *Adapting to Climate Change in the Bolivian Highlands*. La Paz, Bolivia: CIDES-UMSA.

## **BOOK REVIEWS**

1. **Figueroa-Armijos, M.** (2017). Book Review: *Women's Entrepreneurship in Global and Local Contexts* (Edited by Diaz-Garcia, C., Brush, C.G., Gatewood, E.J., & Welter, F.). Growth and Change, 48(3), 487-489. DOI: https://doi.org/10.1111/grow.12217

#### **MEDIA PUBLICATIONS**

- 1. **Figueroa-Armijos, M.** & Banks, G.C. (2025, March). How to ensure equal recognition of women in research: 7 tips for fair authorship. *EDHEC Vox*.
- 2. **Figueroa-Armijos, M.** (2024, Sept). The rise of Latino entrepreneurship. <u>EDHEC Vox</u>.
- 3. da Motta Veiga, S. & **Figueroa-Armijos**, **M.** (2024, April). How AI is revolutionizing recruitment. *QuiFinanza*.
- 4. da Motta Veiga, S. & **Figueroa-Armijos**, **M.** (2024, Jan). Are job applicants receptive to being assessed by AI? *HRMAsia*.
- 5. **Figueroa-Armijos**, **M.** & da Motta Veiga, S. (2024, Jan). Are you cool with being recruited by a robot? *The Conversation Europe*.

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- 6. da Motta Veiga, S. & **Figueroa-Armijos**, **M.** (2024, Jan). Looking for a job? This is how you do an interview with Artificial Intelligence (in Italian). *True-News*.
- 7. Figueroa-Armijos, M. (2023, Dec). Circular economy: Why are we wasting time? *EDHEC Vox*.
- 8. **Figueroa-Armijos**, **M.** & da Motta Veiga, S. (2023, Nov). AI ethics in hiring (in French). *The Conversation*.
- 9. **Figueroa-Armijos, M.** (2022, May). Business models for a circular economy (in French). *The Conversation*.
- 10. **Figueroa-Armijos, M.** (2021, Nov). Entrepreneurship at a time of crisis. *EDHEC Vox*.
- 11. **Figueroa-Armijos, M.** (2020, Oct). Millennials and self-employment in recessionary times. *EDHEC Vox*.

#### FELLOWSHIPS, HONORS & AWARDS

- 1. Syntec Conseil FNEGE Academic Prize for Management Research, 2025
- 2. Best Paper, ENT Division, Academy of Management, 2025
- 3. Honor Roll of Responsible Research in Business and Management, 2022
- 4. Excellent Pedagogical Performance, Award, EDHEC Business School, 2022
- 5. Excellent Pedagogical Performance, Award, EDHEC Business School, 2021
- 6. Greenberg Scholarship of Teaching and Learning Award, Nominee, 2019
- 7. AU Complex Problems, Core Faculty, 2019
- 8. Kogod Undergraduate Professor of the Year, Top 5, 2018
- 9. BYU Business Language Case Competition, 1st place, Mentor, 2018
- 10. AU Faculty Research Support Grant (\$7,500), 2018
- 11. AU NSF Innovation CORPS (ICORPS) Faculty, 2018-2019
- 12. AU Honors Challenge Course Faculty, 2018
- 13. Walkathon by AHealthyU (most steps by AU employee), 1st place, 2018
- 14. ADVANCE NSF Small Grant for Interdisciplinary Collaboration and Leadership, 2014
- 15. Eugene Mercy, Jr. President's Fund for Faculty Development, Lehigh University, 2013
- 16. Doctoral Consortium, USASBE, San Francisco, CA, 2013
- 17. Entrepreneurship Doctoral Consortium, Academy of Management, Boston, MA, 2012
- 18. Preparing Future Faculty, Fellow, Graduate School, University of Missouri, 2012
- 19. Dr. John D. Bies International Travel Scholarship, Award, MU Graduate School, 2012
- 20. Graduate Student Council, Representative, University of Missouri, 2012
- 21. Hemispheric Forum for Young Leaders in Ag Entrepreneurship, Inter-American Institute for Cooperation on Agriculture (IICA) and University of Nebraska, Representative, 2010
- 22. Endowment Peter Gilmore & EARTH University Endowment, Full Scholarship, 2001-04
- 23. Student Council, Spokesperson to the Dean, EARTH University, Costa Rica, 2002-04
- 24. Outstanding Professional Performance, Award, EARTH University, Costa Rica, 2002
- 25. Central America towards Río + 10: World Summit for Sustainable Development, Johannesburg 2000 Workshop, Representative, ACICAFOC, Costa Rica, 2002

#### **INVITED PRESENTATIONS**

- ESCP Europe Business School, Dept of Entrepreneurship, France, 2024
- ESCP Europe Business School, Dept of Entrepreneurship, France, 2023
- Euratechnologies, Startup incubator and accelerator, France, 2022
- ESCP Europe Business School, Dept of Entrepreneurship, France, 2022
- Miami University, Farmer School of Business, Dept of Entrepreneurship, USA 2021
- ESCP Europe Business School, Dept of Entrepreneurship, France, 2019
- University of Maine, School of Economics, USA 2019
- ULB Solvay Brussels School of Economics and Management, Belgium, 2018
- University of Texas at Dallas, School of Economic and Policy Sciences, USA, 2018
- University College Dublin, Ireland, 2017
- USDA Economic Research Service, USA, 2016
- ULB Solvay Brussels School of Economics and Management, Belgium, 2016
- KU Leuven Research Center for Globalization, Innovation, Competition, Belgium, 2016
- George Mason University, School of Business, USA, 2015
- Suffolk University, Sawyer School of Business, USA, 2013
- City University of New York Baruch College, School of Public Affairs, USA, 2013

#### CONFERENCE PRESENTATIONS & PROCEEDINGS (full list available upon request)

- Academy of Management (AOM), 2012-2025 "Best Paper", ENT Division, AOM 2025
- Strategic Management Society (SMS), Special Conference on Grand Challenges, 2025
- Regional Studies Association (RSA), 2018, 2022-2024
- Regional Science Association International (RSAI), 2010-2021
- Society of Industrial and Organizational Psychology (SIOP), 2021
- Hawaii International Conference on System Sciences (HICSS), 2019, 2021
- AOM's 1st Careers Division (CAR) Conference, 2020
- Southern Management Association (SMA), 2018
- Southern Regional Science Association (SRSA), 2011, 2013-2014
- Association for Public Policy Analysis and Management (APPAM), 2012
- International Symposium on Society and Resource Management (ISSRM), 2012
- Rural Wealth Creation and Livelihoods Conference, 2011
- Mason Entrepreneurship Research Conference (MERC), 2011
- American Agricultural Economics Association (AAEA), 2008
- International Entrepreneurship Conference, 2004

#### **TEACHING EXPERIENCE** (mean teaching effectiveness)

Excellent Pedagogical Performance Award at EDHEC Business School, 2022 & 2021 \*Indicates own initiative/design

Strategic Management (4.5/5, NPS +37) MSc Management \*Entrepreneurship & AI for Sustainability (4.7/5, NPS +71)

GETT track, MSc Management

\*Innovation in Sustainability Systems (4.6/5, NPS +24)

MSc Sustainability Management & MSc Entrepreneurship & Innovation

\*Sustainable Entrepreneurship & Innovation (4.6/5, NPS +64) – Apprenticeship

\*Crowdfunding for Social & Sustainable Impact (4.8/5) – MSc Management

\*Social Entrepreneurship & Innovation (4.9/5, NPS+90) – MSc Entrepreneurship

\*Entrepreneurship & Sustainability: Business Solutions for a Sustainable World (5/5, NPS +100) – PM & BBA Global Corporate Citizenship (6.8/7)

#### PhD SUPERVISION

Co-supervisor for Manayer AlSharekh, Executive PhD in Mgmt (2024-), ESCP Business School Jury member for Piotr Horodyski, Executive PhD in Mgmt (2023), ESCP Business School

#### PROFESSIONAL SERVICE

- Expert Reviewer, French National Research Agency (ANR), AAPG 2025
- Mentor, AIM HIGH 2025 program, Journal of Management
- Editorial Review Board: Journal of Management Studies
- Ad hoc Reviewer: Research Policy, Entrepreneurship Theory & Practice, Journal of Business Venturing, Journal of Business Ethics, Regional Studies, Business & Society, Small Business Economics, World Development

#### PROFESSIONAL AFFILIATIONS

Academy of Management (AOM), ENT and ONE Divisions

Global Scholar Development Committee Member, ENT Division, 2025-2026

Regional Studies Association (RSA)

#### OTHER EXPERIENCE

2018	Visiting Professor, Solvay Brussels School of Management, Belgium
2009-2013	Research Assistant, Community Policy Analysis Center, University of Missouri
2008-2009	Research Assistant, USDA-Rural Development Division grant project
2006-2009	Graduate Research Assistant, SANREM CRSP, USAID grant project
2005-2006	Assistant Professor of Agribusiness, Technical University of Machala, Ecuador
2005-2006	Chief, Solid Waste Mgmt Division, Municipality of Machala, Ecuador
2003	Intern for Latin American Business, Kalsec Inc., Kalamazoo, MI, USA
2002-2004	Student Lead, Entrepreneurial Projects Program, EARTH University, Costa Rica

#### **LANGUAGES**

English and Spanish (Bilingual), Portuguese, French (in progress)

#### PERSONAL INTERESTS

Pilates, Zumba, Running, Travel, Nature, Hiking